

THE FINAL COUNTDOWN: PRELIMINARY FINDINGS FROM 2014 SURVEY ON IMPACT OF ICD-10

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AHIMA
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Welcome



Jennifer Covich Bordenick
Chief Executive Officer
eHealth Initiative



Housekeeping Reminders

- **All participants are muted**
 - To ask a question or make a comment, please submit via the chat feature and we will address as many as possible after the presentations.
- **Audio and Visual is through www.readytalk.com**
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- **Today's slides are available for download at www.ehidc.org under 'New Resources.'** The audio recording will be posted within 24 hours.



About Us

- eHealth Initiative's mission is to drive improvement in the quality, safety, and efficiency of healthcare through information and technology.
- Since 2001, eHealth Initiative is the only national, non-partisan group that represents all the stakeholders in healthcare.
- eHealth Initiative focuses its research, education and advocacy efforts in three areas:
 - Using Data and Analytics to Understand and Improve Care
 - IT Infrastructure to Support Accountable Communities
 - Connecting Communities through Interoperability and Data Exchange
- For more information, please visit www.ehidc.org



About Us

- The American Health Information Management Association (AHIMA) is the premier association of health information management (HIM) professionals worldwide. Serving 52 affiliated component state associations and more than 71,000 members, it is recognized as the leading source of “HIM knowledge,” a respected authority for rigorous professional education and training.
- Founded in 1928 to improve health record quality, AHIMA has played a leadership role in the effective management of health data and medical records needed to deliver quality healthcare to the public.
- AHIMA is working to advance the implementation of electronic health records (EHRs) by leading key industry initiatives and advocating high and consistent standards. AHIMA members stay one step ahead through AHIMA's accreditation of cutting-edge academic programs and professional development opportunities, including comprehensive continuing education.
- In addition to providing resources AHIMA actively advocates for the HIM Profession, serves as a thought leader in the world of HIM and is one of the four cooperating parties responsible for the ICD-10 Coding Guidelines.
- For more information, please visit www.ahima.org



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Agenda

1:00 – 1:05 PM – Welcome

- Jennifer Covich Bordenick, Chief Executive Officer, eHealth Initiative

1:05 – 1:15 PM – Opening Comments – Importance of ICD-10

- Lynne Thomas Gordon, Chief Executive Officer, AHIMA

1:15 – 1:35 PM – Overview of ICD-10

- Denesecia Green, Senior Health Insurance Specialist, Centers for Medicare & Medicaid Services (CMS)

1:35 – 1:45 PM – Presentation of Survey Results

1:45 – 2:15 PM – Panel Discussion

2:15 – 2:25 PM – Questions and Answers

2:25 – 2:30 PM – Closing Remarks



Importance of ICD-10



Lynne Thomas Gordon,
MBA, RHIA, CAE, FACHE, FAHIMA
Chief Executive Officer
AHIMA



AMERICAN HEALTH INFORMATION MANAGEMENT ASSOCIATION

ICD-10 Update

Lynne Thomas Gordon

ICD-10 BACKGROUND

Timeline

1979	ICD-9-CM Implemented in United States
1993	ICD-10 released by the World Health Organization; review and development of ICD-10-CM by NCVHS begins
1999	ICD-10 implemented in US for mortality reporting
2003	Updated draft of ICD-10-CM was posted on the NCHS web site; research shows that switching to the new code sets is likely to generate more benefits than costs. NCVHS recommends adoption of ICD-10-CM/PCS.
2006	House Ways & Means Committee hearing on adoption of ICD-10
2008	HHS notice of proposed rule for ICD-10 adoption by 10/1/2011
2009	HHS publishes final rule for ICD-10 adoption by 10/1/2013
2012	ICD-10 implementation deadline delayed by HHS to 10/1/2014
2014	ICD-10 deadline delayed by Congress to 10/1/2015 at the earliest; HHS confirms that delay will be until 10/1/2015

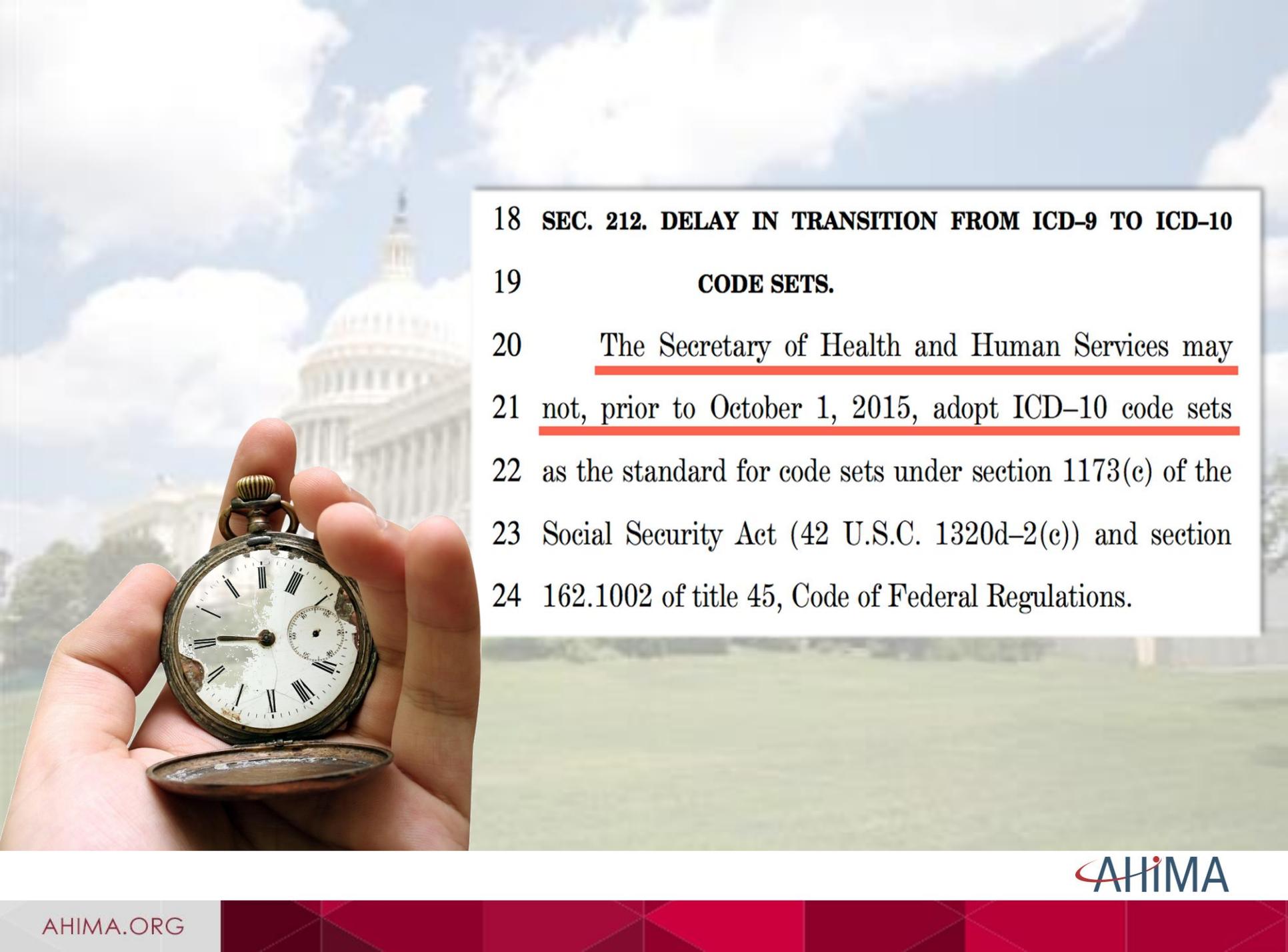
Advocacy Efforts



- Testimonies
- Letters and calls
- Research
- Coalitions and collaborations
- Hill visits
- Advocacy Assistant
- State and local

REACTION TO THE ICD-10 DELAY





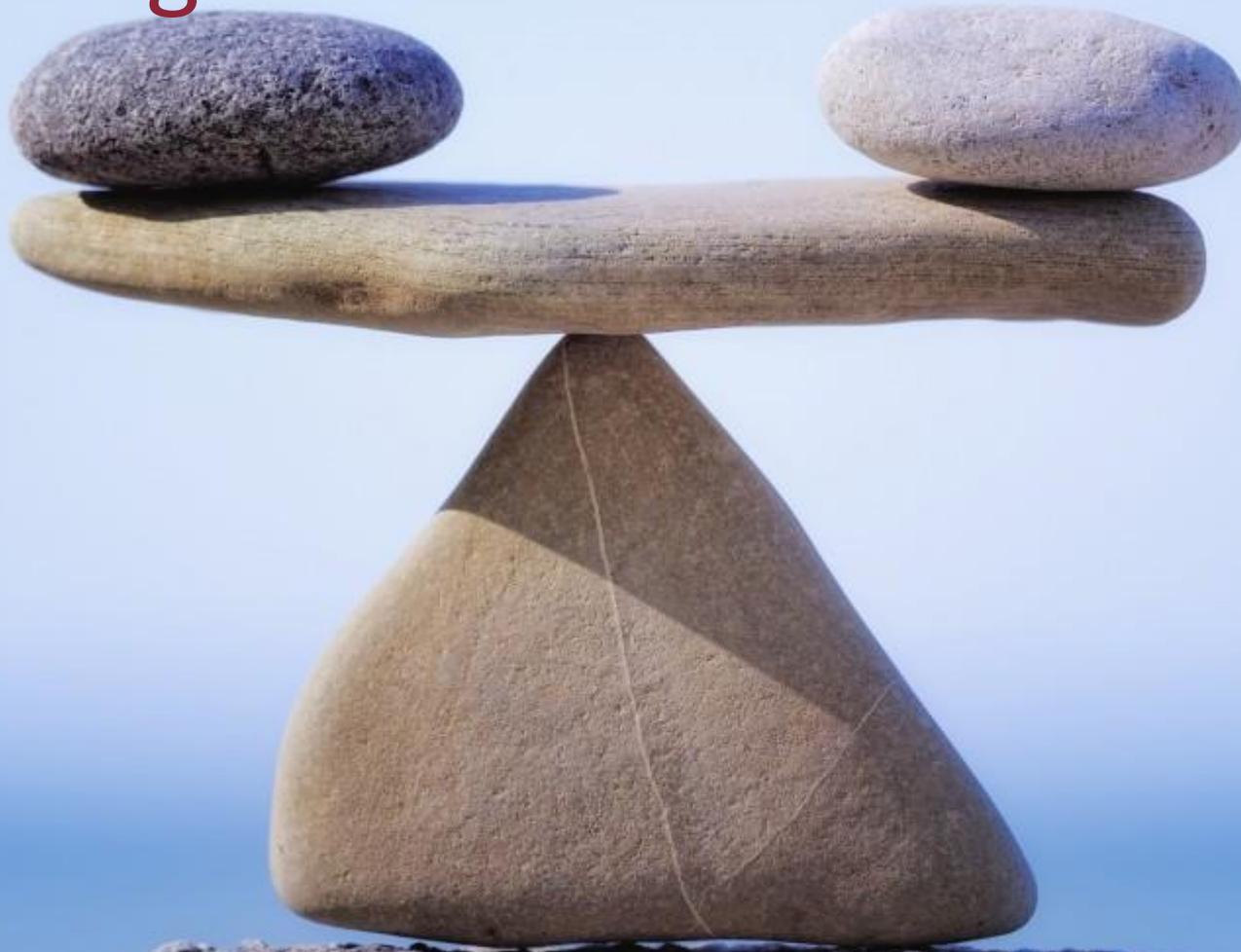
18 **SEC. 212. DELAY IN TRANSITION FROM ICD-9 TO ICD-10**
19 **CODE SETS.**

20 The Secretary of Health and Human Services may
21 not, prior to October 1, 2015, adopt ICD-10 code sets
22 as the standard for code sets under section 1173(c) of the
23 Social Security Act (42 U.S.C. 1320d-2(c)) and section
24 162.1002 of title 45, Code of Federal Regulations.

Roadblock to Readiness?

- I C D 1 0 D E L A Y E D
- I C D 1 0 D E L A Y E D
- I C D 1 0 D E L A Y E D
- I C D 1 0 D E L A Y E D
- I C D 1 0 D E L A Y E D
- I C D 1 0 D E L A Y E D ?

Leading the Profession





ICD-10 DELAY

POTENTIAL COSTS

67%

69%

50%

37%

||



\$

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Delay would not improve readiness

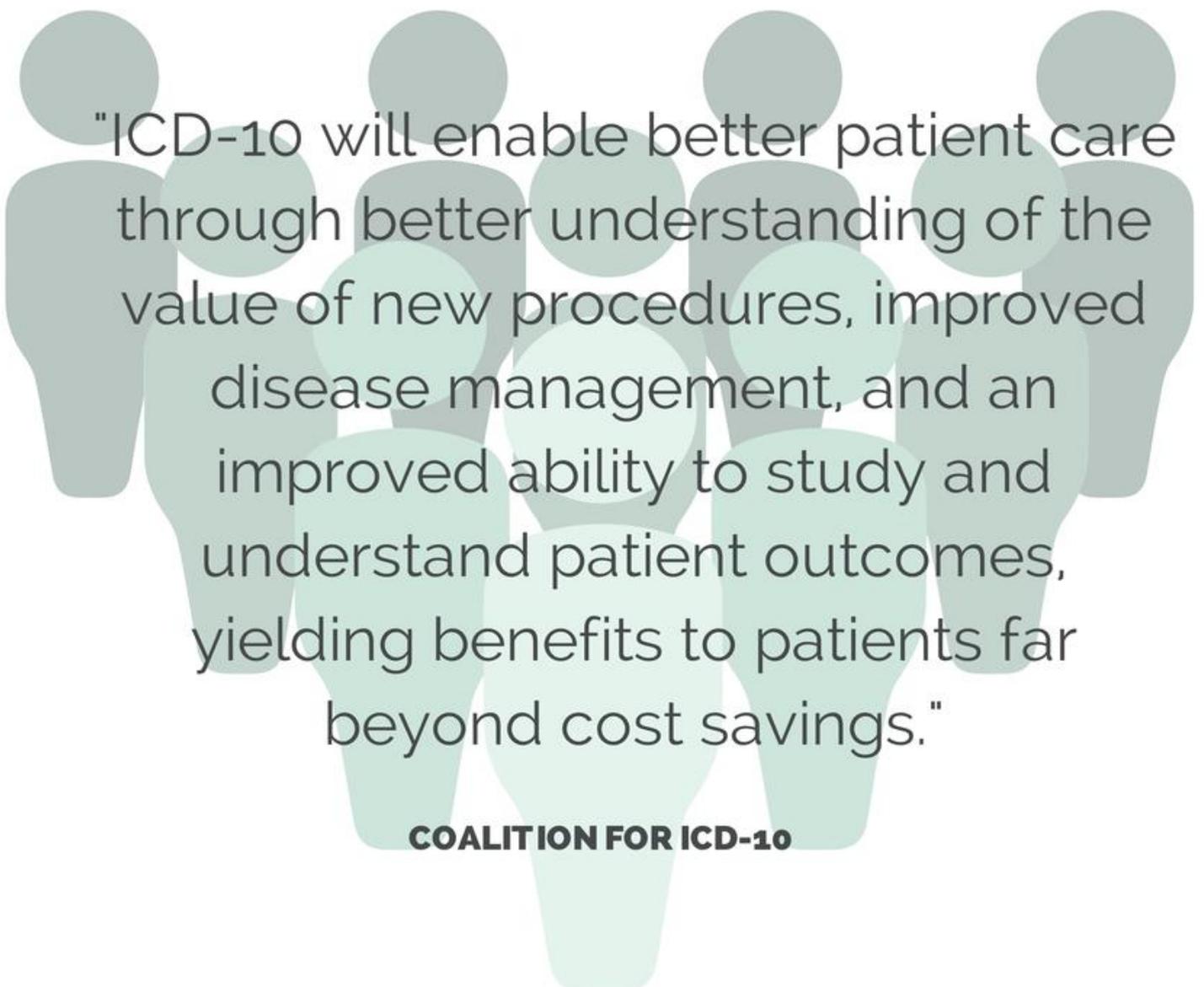
2 year delay would be "potentially catastrophic"

1 year delay would increase costs 11-25%

1 year delay would increase costs to 50%



Sylvia Matthews Burwell
Secretary of HHS



"ICD-10 will enable better patient care through better understanding of the value of new procedures, improved disease management, and an improved ability to study and understand patient outcomes, yielding benefits to patients far beyond cost savings."

COALITION FOR ICD-10



OPPORTUNITY

KEEP MOMENTUM

Top priorities over the next 15 months are achieving documentation excellence, providing education to coders, clinicians, data users, and other stakeholders, and conducting testing with business partners.

+
**KEEP
CALM
AND
ICD10
ON**

THE INDUSTRY IS TAKING NOTICE

Overview of ICD-10



Denesecia Green

Acting Director, Administrative
Simplification Group

Centers for Medicare & Medicaid Services





Road to ICD-10

Denesecia Green

What is different with ICD-10?

How will my practice benefit from ICD-10?

Tutorials

FAQ

Quick References

Events

BUILD YOUR ACTION PLAN



CMS has created “Road to 10” to help you jump start the transition to ICD-10.

Built with the help of small practice physicians, “Road to 10” is a no-cost tool that will help you:

- Get an overview of ICD-10 by accessing the links on the left
- Explore an Example Action Plan by selecting a profile below
- Use the Action Plan Builder to create your personal action plan
- Delegate and track action steps within you personal action plan

To get started and learn more about ICD-10, navigate through the links on the left side of the page. **If you're ready to start building an action plan, select a profile below.**

Example Action Plans

Select a profile below to explore an example action plan which has been personalized based upon specialty, vendor types, and payer mix. You can also get started on your own plan now by choosing **BUILD YOUR ACTION PLAN** below.



Family Practice



Pediatrics



OB/GYN



Cardiology



BUILD YOUR ACTION PLAN

Road to 10: Provider Preparation

1

Plan Your Journey

To get you started, it is important to understand where you are on the road to ICD-10 compliance. The action plan provides a pictorial road map and the steps you may find helpful when pinpointing where diagnosis codes are used in your practice, identifying the transition team, preparing a budget for the transition to ICD-10, and arranging for training.

2

Train Your Team

Your support staff will be a big part of your success. The action plan contains guidelines to get your team started on the path to compliance. The website also highlights additional training resources that may be helpful to your practice.

3

Update Your Processes

Reviewing current clinical documentation practices and identifying gaps related to ICD-10 is an important step in your transition. The action plan walks you through the steps to update your policies, procedures, forms, and templates.

4

Engage Your Vendors & Payers

Collaboration with technology vendors and payers is key. The action plan contains steps to help ensure system updates, set-up tasks, and compliance risks can be addressed.

5

Test Your Systems and Processes

Testing is a critical component of the ICD-10 transition. The action plan walks you through the process of preparing test cases, performing internal and external testing, practicing coding in ICD-10, and validating clinical documentation processes.



The Reviews are In

"If this existed a few years ago, this blog wouldn't have been needed...This is really going to help."

- ICD1010watch.com



CMSGov 
@CMSGov 

Are you a small practice physician looking for #ICD10 help? Check out the new free resource "Road to 10" roadto10.org

10:35 AM - 27 Feb 2014

18 RETWEETS 2 FAVORITES



PA News
@PA_PtreeCorners 

Here is an excellent resource from CMS for ICD-10!
fb.me/1oOJ1XLHH

10:13 AM - 6 Mar 2014



Practice Fusion @PracticeFusion · Mar 18

Share this and bookmark it! --> The Small Physician Practice's Route to ICD-10 via @CMSGov pf.md/1p4WaiJ



Kareo PM | EHR | RCM
@GoKareo 

BAM. RT @MandiBPro: "@ThomasNOV: @MandiBPro Here you go: roadto10.org Pick your specialty, boom." #KareoChat #ICD10

12:32 PM - 13 Mar 2014



Kaleigh @kremersonian · Mar 20

Attn: Small Physician Practices... @CMSGov has created "Road to 10" to help you jump start the transition to ICD-10. roadto10.org



Jorge Medina
@psujorge 

.@ICD10watch Good resource for small practice #ICD10 transition information roadto10.org @ICD10Hub #himss14

9:25 PM - 22 Mar 2014  Lake Ridge, VA, United States



FAFP @FLFamilyDocs · Mar 6

Did you know that CMS has created "Road to 10" to help you jump start the transition to ICD-10 ow.ly/ujaGe



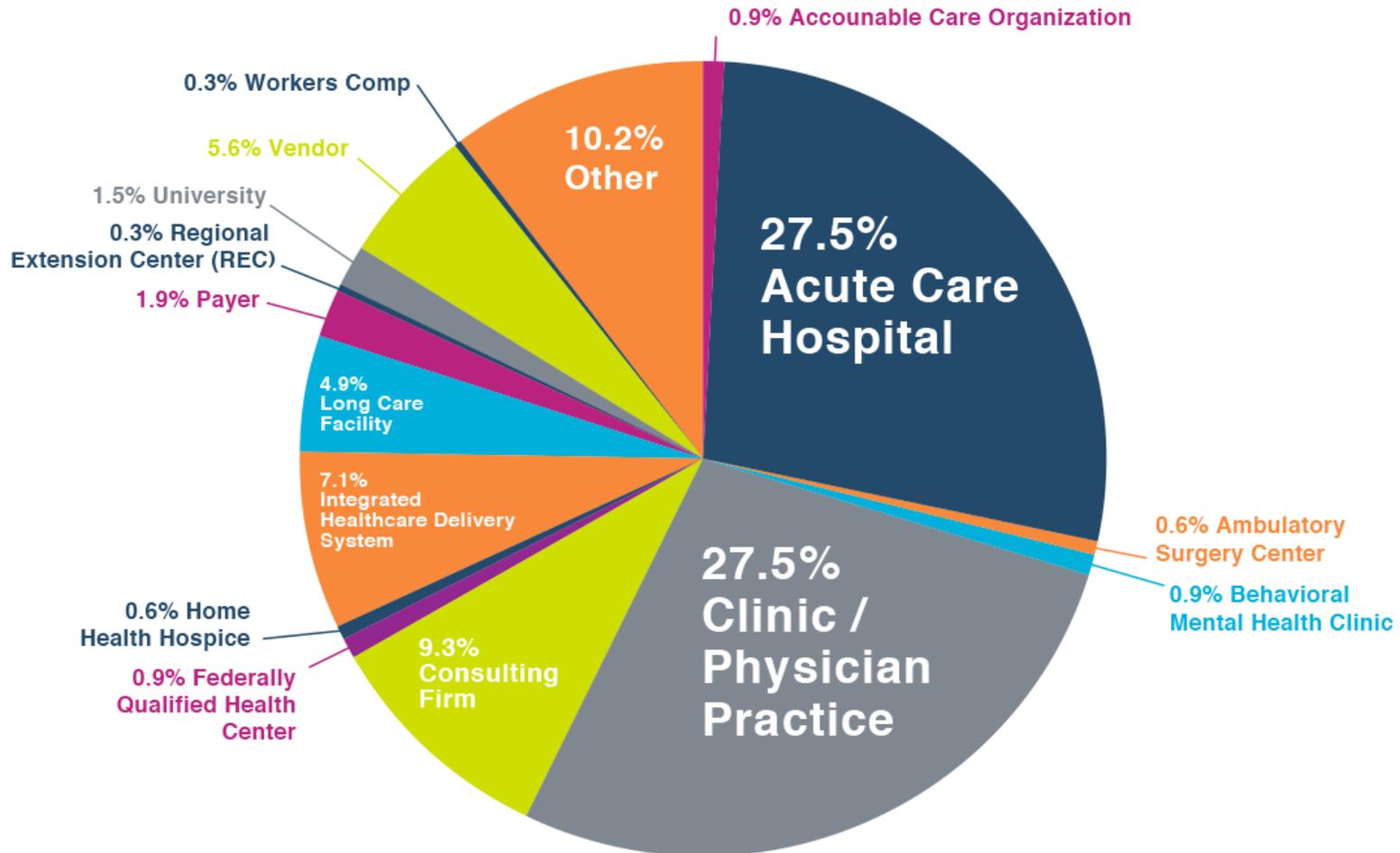
Thank You

Overview of Survey

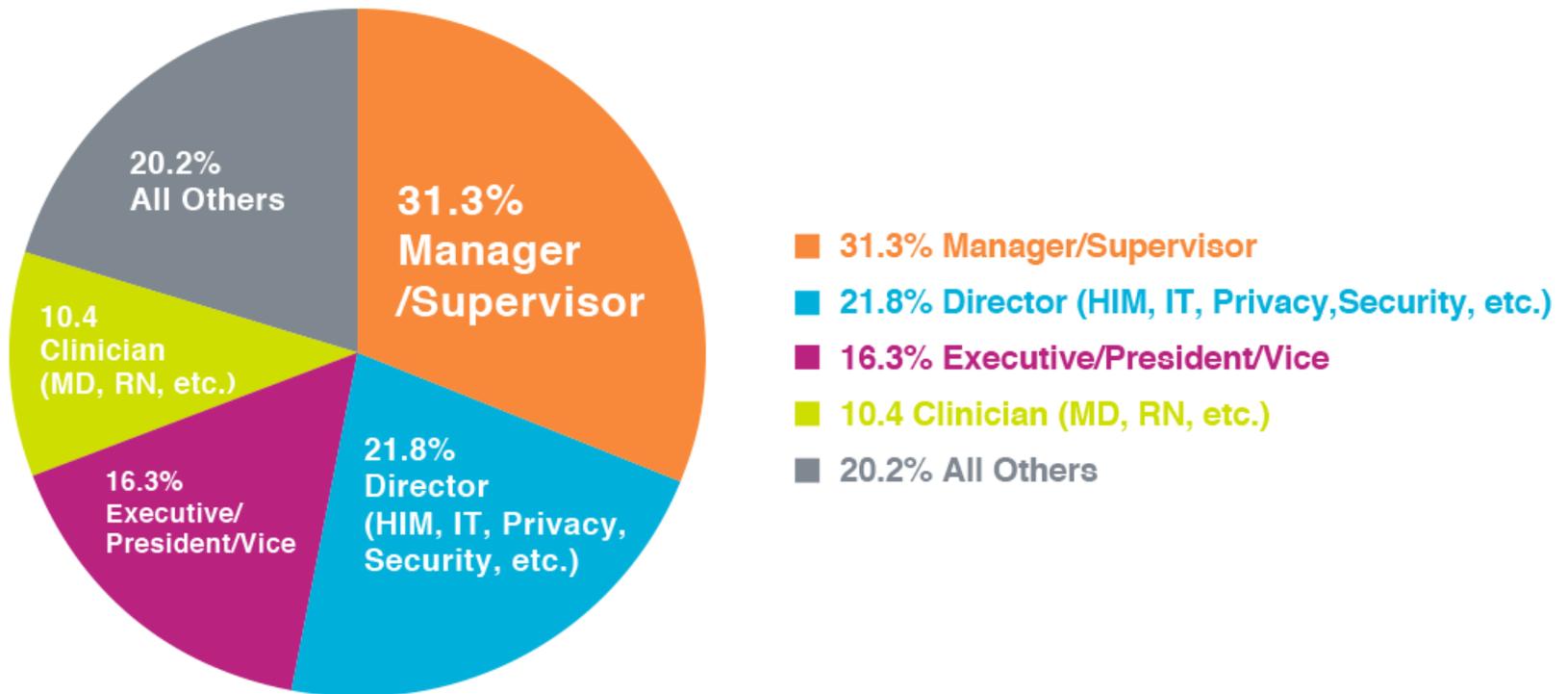
- In May/June of 2014, eHI and AHIMA began conducting a joint survey to assess the anticipated impact of ICD-10
- Areas of focus included:
 - Readiness for testing and implementation
 - Financial, operational, and clinical impact of ICD-10
 - Strategic implications of expanded codeset
- To date, 349 responses have been received from a variety of stakeholders



Breakdown of Stakeholders



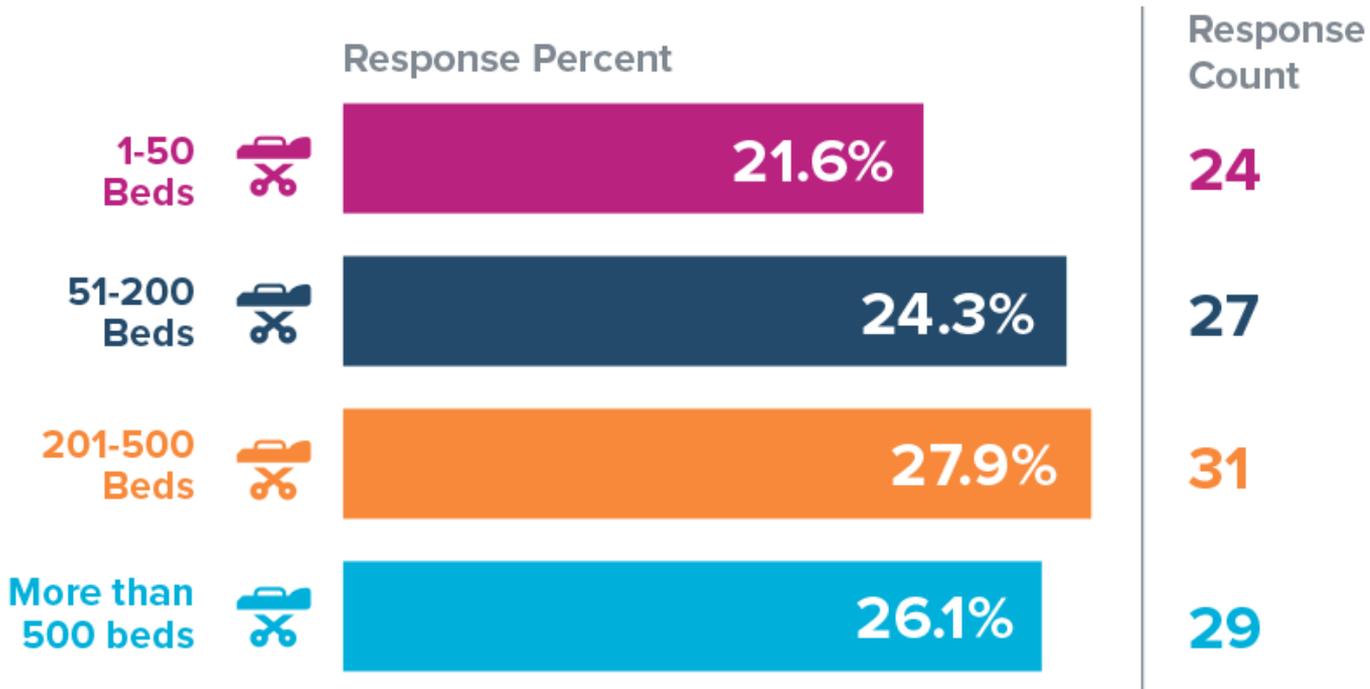
Breakdown of Respondents



Breakdown of Hospitals

115 acute care hospitals or integrated healthcare delivery systems

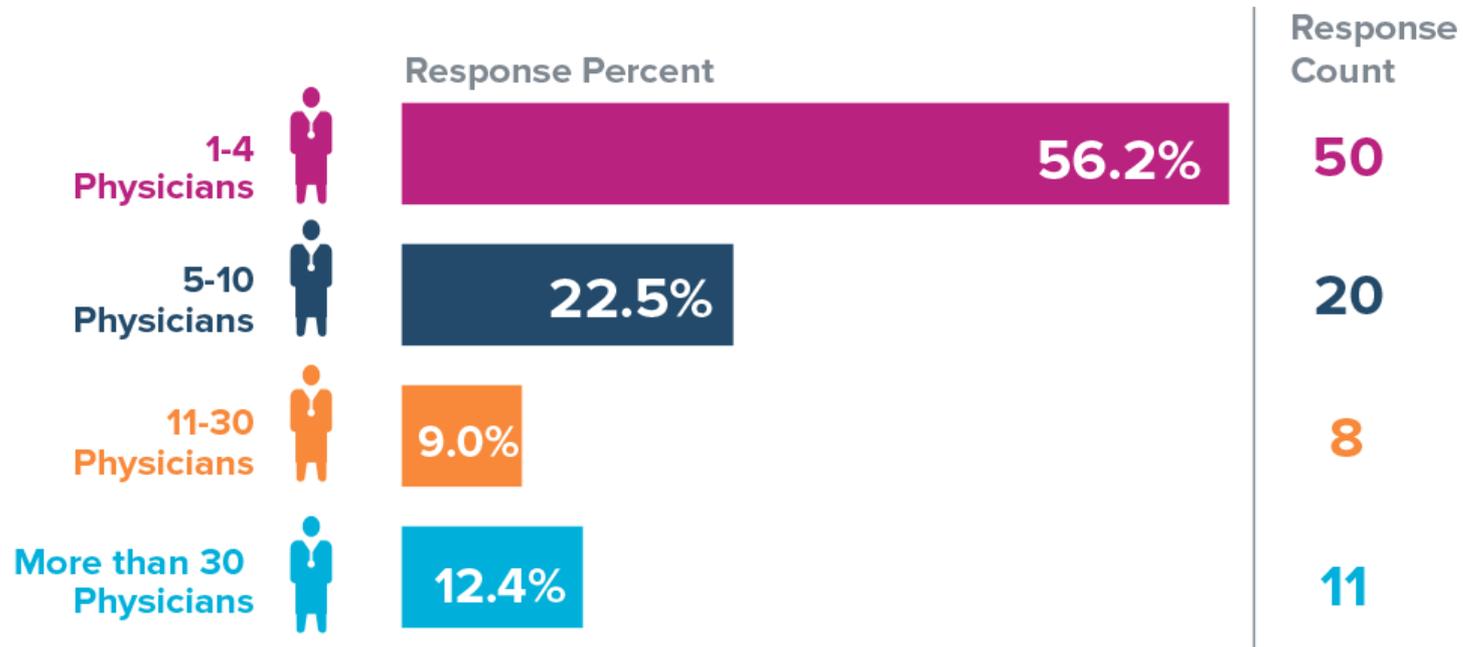
Organization Size



Breakdown of Provider Practices

101 clinics/physician practices

Practice Size

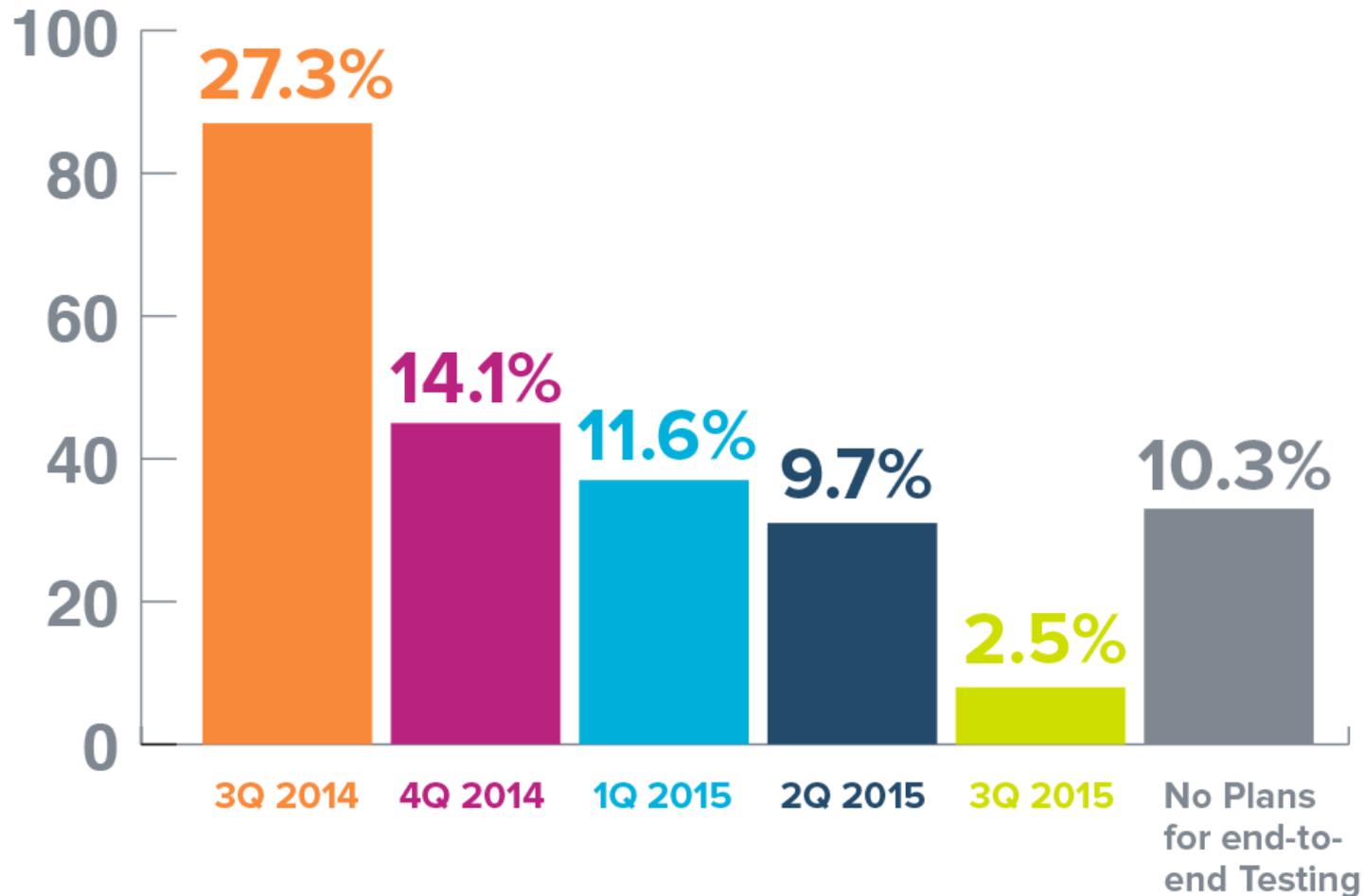


Preliminary Key Findings

- Most organizations are prepared to begin testing in the near future
- Widespread concern about the impact of ICD-10 on workflow, productivity, and revenue
- Optimism that increased specificity can improve research, population health management, and quality/performance measurement/improvement
- Extension represents an opportunity for additional training



Readiness for ICD-10 Testing



Readiness Gap?

- Of the organizations who are not planning on performing end-to-end testing,
 - 41%** do not know how to perform testing
 - 14%** report that testing costs too much
 - 14%** believe testing is unnecessary
 - 6%** report that their business partners will not perform testing with them
- 53% of those with no plans are physician practices/clinics. Only one hospital/IDN has no plans for end-to-end testing



Impact of ICD-10

Is your organization concerned about utilizing ICD-10 codes with your health IT infrastructure?

Accounting & billing system

45%

EHR system

39%

Analytic software

37%

Health information exchange

33%



Impact of ICD-10

- How will revenue be affected during the first year of compliance?

Revenue will
decrease
38%

Revenue
neutral
14%

Revenue will
increase
6%

- 26% of organizations have not conducted a revenue impact assessment



Impact of ICD-10

In the short term, common activities are expected to be more difficult to conduct

	Easier	Harder
Code patient encounters	11%	61%
Document patient encounters	11%	44%
Adjudicate reimbursement claims (including historical analysis of ICD-9 codes)	6%	41%
Analyze and report measures on performance, quality, and safety	20%	24%
Collect and exchange health information	16%	20%
Negotiate contracts between health plans and providers	11%	20%
Manage risk	13%	17%
Conduct clinical, health services, or translational research	16%	15%
Manage population health	16%	11%



Impact of ICD-10

However, ICD-10 is expected to improve care in the long run:

	Improve	Worsen
Accuracy of claims	41%	22%
Quality of care	27%	8%
Patient safety	25%	7%
Efficiency of reimbursement	20%	33%
Payer-provider collaboration	16%	22%



Impact of ICD-10

Organizations will leverage the increased specificity of ICD-10 coded data for:

Claims
processing
& billing
65%

Quality
improvement
61%

Performance
measurement
50%

Outcome
measurement
39%

Resource
allocation
25%



Barriers

Top challenges to ICD-10 implementation:

Clinical
workflow &
productivity
57%

Claims
processing
57%

Lack of
staff
50%

Change
management
49%

Vendor/partner
readiness
45%



Mitigating Productivity Loss

Respondents plan to:

Conduct additional training & practice

68%

Hire more coders

31%

Purchase computer assisted coding (CAC) technology or similar tools

29%

Contract with outsourced coding companies

28%

Autocode from EHR templates direct to billing

16%



ICD-10 Extension

Organizations are taking advantage of the compliance extension by:

Training more staff for ICD-10

61%

Improving clinical documentation integrity

60%

Continuing dual coding

47%

Conducting more robust testing

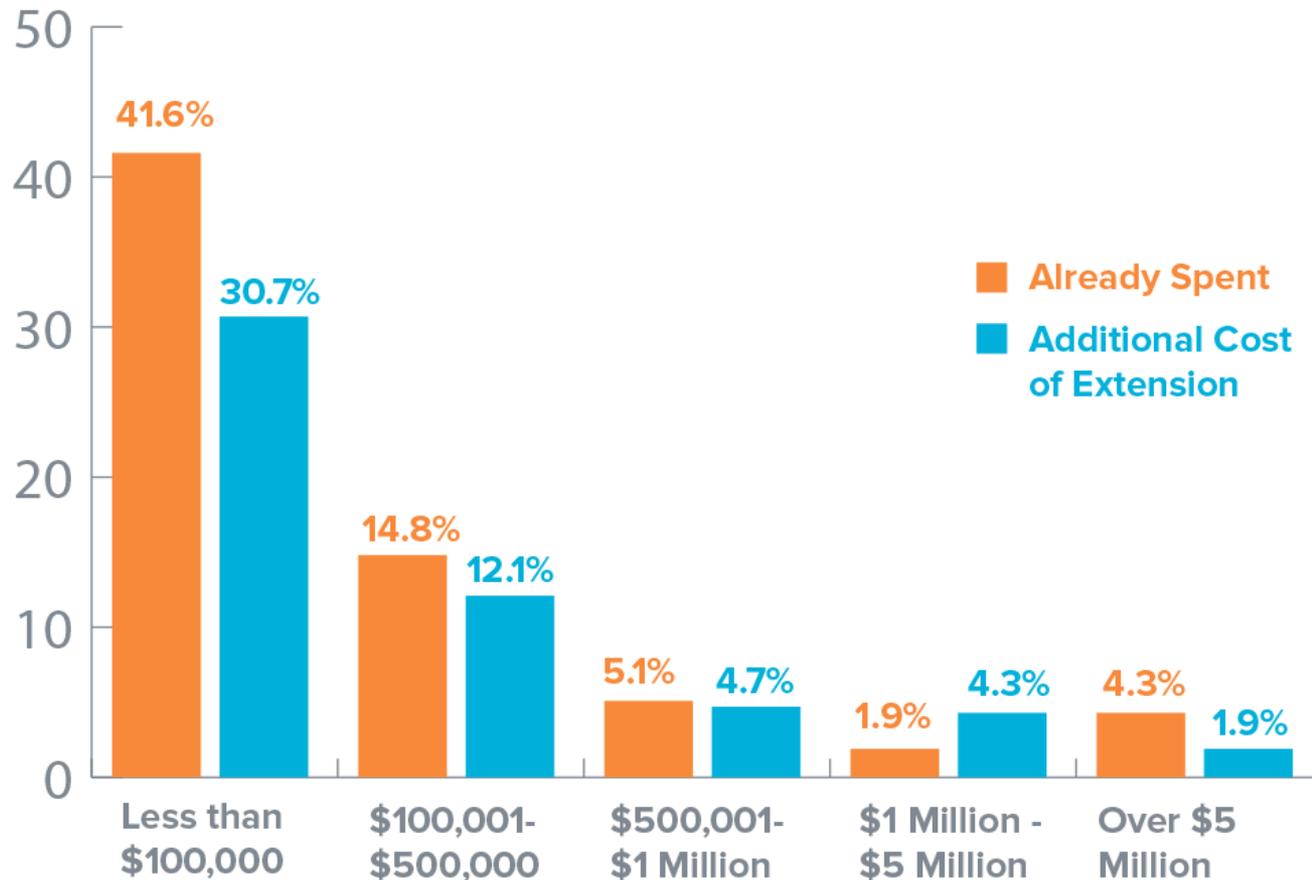
40%

Reallocating resources & focus on other health IT imperatives

33%



Cost of ICD-10 Extension



Summary of Findings

- Organizations are generally ready to begin testing for ICD-10, though how well staff are to able use the new codeset remains to be seen
 - However, some organizations plan to forgo testing, and most don't have a very good sense of how ready their partners will be
- Most organizations are concerned about the impact of ICD-10 on workflow, productivity, and reimbursement



Summary of Findings

- In the short term, respondents believe ICD-10 will make common activities like documenting patient encounters and adjudicating reimbursement more difficult
- In the long term, the increased specificity is expected to help improve research, population health management, quality and performance measurement, and the accuracy of claims



Summary of Findings

- Although the compliance extension is expected to cost more, organizations are using the opportunity to prepare their workforce for the transition



Panel Discussion



Jennifer Covich Bordenick
Chief Executive Officer
eHealth Initiative



Sue Bowman
Senior Director, Coding Policy &
Compliance
*American Health Information
Management Association*



Lynne Thomas Gordon
Chief Executive Officer
*American Health Information
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Deepak Sadagopan
General Manager, Clinical
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Denesecia Green
Senior Health Insurance
Specialist
*Centers for Medicare &
Medicaid Services*



Questions



**To ask a question or make a comment,
submit via the chat feature.**



Winners

1. Alyssa Chase,
QSource
2. John
Lucabaugh,
Summit Health
3. Mayank Shah,
Presence
Resurrection
Medical Center

kindle fire



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