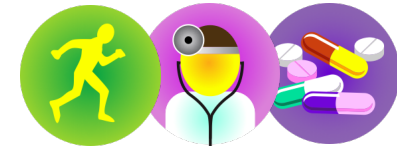


# Breaking Down Silos: Exchanging Data Across the Continuum of Care

- Moderator
  - Cherie Holmes-Henry, Assistant Vice President, NextGen Healthcare
- Panelists
  - Edward Bayliss, MBA, PMP, Six Sigma, Executive Director, ChartMaxx, Quest Diagnostics
  - Robert Herzog, CEO and Founder, eCaring
  - John Kansky, MBA, MSE, CPHIMSS, FHIMSS, Vice President, Strategy & Planning, Indiana Health Information Exchange
  - Jeff Miller, Senior Vice President, Clinical Interoperability, Surescripts



# We Make Gathering Home Data Easy



Behavioral, clinical and  
meds adherence data



Two way Notes for  
Communications between  
Care Managers and  
in-home Caregivers

*Because Care Outcomes are Better  
with Real Time Home Health Information*

# We Help Care Teams Communicate

QUICK SNAPSHOT  
OF PATIENT POPULATION

The screenshot shows the CareManager web application interface. At the top, it displays the date and time: Monday, December 17, 2011, 2:57 PM. The user is logged in as 'caremanager' and can click 'Sign Out'. The left sidebar contains navigation links: CareManager, Care Recipients, Alerts, MyeCaring, Settings, and Alert Delivery. The main content area is titled 'List of Care Recipients' and shows a table of patients. The table has columns for Full name, Condition, Last updated, Alerts, CareJournal, and CarePortrait. The data rows are:

Full name	Condition	Last updated	Alerts	CareJournal	CarePortrait
Allendale, Alice	Alzheimers	Jul 9 2011, 9:13 AM			
Dolinsky, Debra	Diabetes	Mar 31 2009, 7:16 PM			
Dreyfus, Don	Diabetes	Dec 12 2010, 1:11 PM			
Hamm, Harold	Unknown Condition	Jul 9 2011, 9:13 AM			
Jameson, Jennie	Unknown Condition	Mar 31 2009, 7:16 PM			
Allendale, Alice	Alzheimers	Dec 12 2010, 1:11 PM			

Below the table, it says 'Showing 1 to 5 of 5 entries' and has 'Previous' and 'Next' buttons. The bottom of the screenshot shows a copyright notice: ©2011 eCaring LLC. All rights reserved.

The screenshot shows the CareManager web application interface for a specific patient, 'Test Patient'. The left sidebar contains navigation links: CareManager, Care Recipients, Alerts, MyeCaring, Settings, and Alert Delivery. The main content area is titled 'Patient, Test - Care Recipient' and shows a patient's profile with a photo, name, and address. Below the profile, there is an 'Alert' section with details: Alert Type: Weight, Alert Time: 10:39am - December 13, 2012, and Alert settings: weight over 200. Below the alert, there is an 'Observations' section with a table of patient data:

Observation Type	Weight	Entered by	Status
Weight	204 lbs	stuartchf	10:30am - Dec 13, 2012

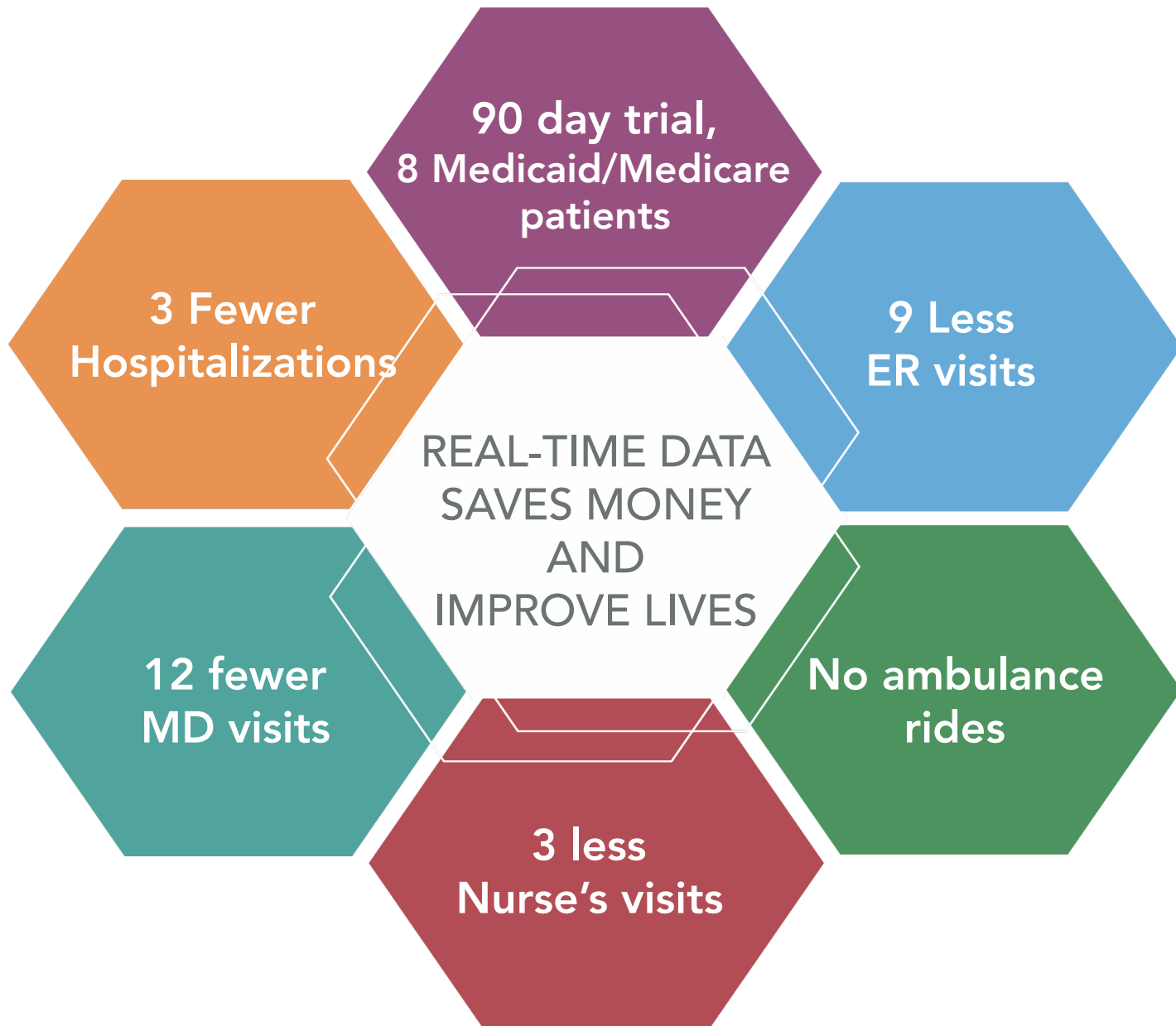
Below the table, it says 'Showing 1 to 1 of 1 entries'.

CONFIGURABLE ALERT  
SYSTEM  
ENABLES RAPID  
INTERVENTIONS



USEFUL DATA  
DISPLAYS FOR  
HIGHLIGHTING  
DATA, TRENDS,  
ALERTS AND  
DECISION SUPPORT







*Because Collaboration Improves Outcomes*



*Average savings \$2500 per month per patient*

# HIE Across Continuum of Care

## Example: Indiana's (Membership-Driven) Statewide Repository

Setting	 PCP	 Specialist	 Hospital in-patient	 Rehab	 Home Healthcare
Patient					
The good news	<ul style="list-style-type: none"> <li>• Access to Statewide repository</li> <li>• Inter-HIO results delivery</li> </ul>	<ul style="list-style-type: none"> <li>• Access to Statewide repository</li> <li>• Inter-HIO results delivery</li> </ul>	<ul style="list-style-type: none"> <li>• Access to Statewide repository</li> <li>• Inter-HIO CCD exchange</li> <li>• High penetration in ED</li> </ul>	<ul style="list-style-type: none"> <li>• Low penetration but trending up</li> </ul>	<ul style="list-style-type: none"> <li>• Homecare is (finally) on our radar screen</li> </ul>
The bad news	<ul style="list-style-type: none"> <li>• Modest penetration of repository access</li> <li>• Economics of small practices</li> </ul>	<ul style="list-style-type: none"> <li>• Low penetration of repository access</li> <li>• Economics of small practices</li> </ul>	<ul style="list-style-type: none"> <li>• Modest penetration in inpatient settings</li> <li>• Inter-HIO CCD sharing is not structured data</li> </ul>	<ul style="list-style-type: none"> <li>• HIT in LTPAC is lagging</li> <li>• HIEs have to learn more about LTPAC</li> </ul>	<ul style="list-style-type: none"> <li>• No access by homecare providers today</li> </ul>

